



## **AEO Group Capabilities**

[www.aeogroup.com](http://www.aeogroup.com)

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# AEO Transport Consulting



## AEO CONSULTING - TRANSPORT ASSIGNMENTS INCLUDES:

### □ UK

- - Civil market for disposal of Military Air Base, UK LA
- - Regional UK national Airport strategic review
- - Terminal 5 system benchmarking, BA, UK

### □ Europe

- - Airline acquisition support to BAE System, Slovakia
- - Restructuring of Cargo facility management, Armenia
- - Cargo Business Appraisal for Olympic Airways, Greece

### □ Africa

- - Performance enhancement and strategic turnaround consultancy for national carrier, Nigeria
- - Feasibility study, procurement and financial advise for local airline operator in Nigeria
- - Financial advise, debt restructuring and operational advise for a local airline operator, Nigeria

### □ Asia Pacific

- - Airport Master System integration Contract, Pudng Airport, China.
- - Privatisation advise on Air Lanka, PEC, Sri Lanka

# AEO Business Consultancy



## AEO CONSULTING - BUSINESS CONSULTANCY ASSIGNMENTS INCLUDES:

### □UK

- -Corporate audit of major international consulting organisation with turnover in excess of £45m
- -Development and implementation of operations and business strategy plan for a medium size services with turnover in excess of £45 millions.
- Due diligence / audit of small to medium size consulting firms for acquisition / alliance
- - Preparation of business plan and secured appropriate funding for acquisition Kiddy Care retails outlet, London, UK

### □Africa

- - Advice on funding strategy for \$85 million loan for micro-wave system for MTS, Nigeria
- - Develop Business Plan & Financial forecast for a 2.5 million New E-Block Cement Plant f in Nigeria
- - Pre-privatisation advice for local port operator, Africa

# AEO Project Delivery Consulting



## AEO CONSULTING - PROJECT DELIVERY ASSIGNMENTS INCLUDES:

### □ UK

- - Technical and Commercial advise to Tarmac construction consortium on the proposed M6 Birmingham – Manchester £350 million Toll Road
- - Feasibility and preliminary design on the A449 Birmingham Western Orbital Route four lane motorway
- - Technical and commercial review on the £150 million Birmingham Metro system for National Express
- - Project management through the statutory procedures and public inquiries, of the M54 Motorway, including Wellington Bypass.
- - Preliminary design, public consultation: Western Orbital Route for the West Midlands Conurbation.
- - Preliminary design, public consultation and technical witness: Kidderminster, Blakedown and Hagley Bypass.
- - Feasibility study of option in suburban area: A45 Coventry.
- - Design and safety audit for the widening works of the M6 Preston Bypass Widening.

### □ Europe

- - Commercial review on the New Athens Spata Airport, Athens, Greece

### □ Africa

- - Feasibility study of a new 2.5 million tonnes/year E-Block Cement Plant in Nigeria
- - Ghana - Kotoka Airport, Accra. The design and supervision of construction of the upgrading of the existing runway, lighting and navigational aids whilst the airport remained fully open to traffic.
- - Ghana - Nobekaw to Bediakukrom Road. Design and supervision of construction of 135 km of new road, funded by the European Union.

### □ Middle East

- - Technical Audit and project monitoring for syndicate bond provider on the \$20 billion Great Manmade River Water Project construction, Libya
- - Major Roads, Benghazi. Planning, programming and implementing a rolling programme of investment in the major inter-urban roads of the Benghazi Government ; in maintenance, upgrading and rehabilitation with annual budget S\$40 million

### □ Asia Pacific

- - Audited the business case for the implementation of two procurement strategies for the proposed £300 million East Coast Motorway toll road
- - Feasibility study and detailed design of the Chikampec to Padalarang Toll road, Indonesia

# Contract and Dispute Resolution

## AEO CONTRACT & DISPUTE RESOLUTIONS ASSIGNMENTS INCLUDES:

### Generic Assignments:

- Expert witness
- Quantum Experts
- Delay Analysis
- extension of time
- Arbitration, Adjudication & Mediation

### Examples of Specific Assignments in the UK:

- MOD £80M project , provided tribunal Expert in Arbitration
- Provided Party expert on £1M Professional Negligence claim
- Third party Decision makers as Arbitrator & Adjudicator on £10M (defects, extension of time, valuation, damages, quantum ) Civil Engineering project
- Party expert in Court on Faulty Electrical installations in High rise housing with £2m in dispute
- Party Representative in Arbitrations on River Crossing project
- Party Representative in Arbitration on major Hotel extension
- Party Representative in Arbitration on Earthmoving
- Party Expert in arbitration on shortfall in coal recovery open cast Mining £9m in dispute
- Technical, commercial and financial audit of a major dispute on design and build chemical plant in the UK, construction value £28 million.

### Examples of Specific Assignments in:

#### Europe

- Legal advice on Oil Refinery plant in East Germany
- Expert Adjudication on £35 m Social Housing project, Gibraltar
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#### Asia

- Legal advise on new KL International Airport, Malaysia
- Legal & commercial advise on Three Gorges Dam, China
- Legal & commercial advise on American Embassy in Singapore

# Executive Development



## AEO EXECUTIVE DEVELOPMENT ASSIGNMENT

### ❑ UK

- ❑ - Three days In-house training on Alternative Procurement strategy using NEC, ICE, JCT & ACE form of Agreements for Corus Construction Group
- ❑ - One day Training on House of Commons on Housing Grants Construction & Regeneration Act 1996
- ❑ - One day lecture on contractual terms and performance Bonds
- ❑ - One day training on Adjudication process
- ❑ - Two days in-house training on the use of JCT Intermediate Form for NatWest Property Division
- ❑ - Strategic Investment planning and corporate management for MSc Construction Management student at Birmingham University

### ❑ Europe

- ❑ - Institutional specialist to assist with the training of key staff from Highways department (Ukravtodor) and the National University of Transport, and advise on the implementation of road management tools
- ❑ - Road Agencies Training programmes in Finland, Sweden and European Commission

### ❑ Africa

- ❑ - Institutional development and training in Kenya as part of four years project funded by ODA to upgrade the abilities of the relevant Ministry and its staff
- ❑ - Source Chief Technical Officer for LCC Toll operator
- ❑ - Develop & deliver Three days executive programme on Power, Transportation and Water Transportation in collaboration with ACEN
- ❑ - Staff training programme for the Ministry of Roads & Highways in Ghana on road management including the implementation of road management systems for the road agencies.
- ❑ - Presentation of World Bank seminars and workshops on road sector reform and road funds to government departments in Zimbabwe and senior staff of the African Development Bank in Abidjan

### ❑ Asia

- ❑ - Road Agencies Training programmes in Bangladesh, China, Mongolia, India, Indonesia, Pakistan and Philippines
- ❑ - Lecture on conditions of Bespoke design & Build Contract for D&B Japanese Contractor in Malaysia
- ❑ - In-house training for Japanese Contractors on Set-Off and Summary judgements
- ❑ - Presentation of seminars and workshops on road sector reform and road funds to government departments in Bangladesh, Nepal, Papua New Guinea

# AEO Procurement



## AEO PROCUREMENT

### West Africa

- Supply of high security vehicles for private/public sector client

### Ivory Coast

- Supply of frozen fish equipment to end users
- Supply and operational maintenance of power generation equipment to private and public sectors

### Nigeria

- Acquire and deliver frozen fish equipment to end users
- Supply and operational maintenance of power plant
- Supply of construction material equipments
- Supply of Law reference books to Universities
- Acquire and deliver Hospital based equipments

### Ghana

- Acquisition and distribution of construction and mining equipments

### USA

- Supply of traditional garments to main distributors

# AEO Real Estate Development



## AEO REAL ESTATE ASSET MANAGEMENT

- ❑ UK
  - ❑ - Portfolio review and divestment of property asset for a major Hotel chain operator
  - ❑ Business case development for a new three star hotels
  - ❑ - Review and appraised central London sites purchased for residential development as alternative use
  - ❑ - Instigated and implement an active acquisition programme for 100 bed, 3 or 4 star Hotel developments on brown and green field sites for Scott Hotel Ltd
  - ❑ - Acquire and disposed high-quality residential development in Central London and Midlands for overseas based clients .
  - ❑ - Develop and implemented a comprehensive five-year programme for new hotel locations across the UK for Holiday Inn franchisees and subsequent Marriott Hotels.
- ❑ Africa
  - ❑ - Business Case and operational management planning for two Apartment Hotels in Abuja and Lagos
  - ❑ development for a new Supply of frozen fish equipment to end users
  - ❑ - Development of New Industry Estate to serve a new Cement Factory workers in Ogun State, Nigeria
- ❑ North America
  - ❑ - Acquired and managed major real estate investment in Florida, USA
  - ❑ - Fund raising for property acquisition in North America